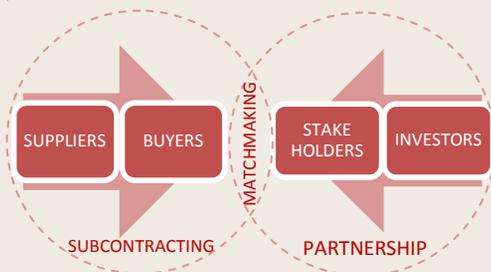


## GSPX Value added Services

Consultancy  
Trade Fairs & B2B meeting  
Industrial Conferences  
Industrial matchmaking  
Subcontractors search  
GCC Tender Information System

## Comprehensive Subcontracting Matchmaking Services

Subcontracting is all about the strong linkage between supplier & buyer. The Partnership is all about effective linkage between various stake holders like Investor and various other Institutes.



### Regional GSPX network

Regional GSPX network can act as a centre for exchanging of business inquires and provide suitable matchmaking of inquires and will be evolved into preferred facilitation destination for large and SMEs by means of synergized initiatives by GCC nation by connecting all SPX centre on a common platform. SMEs and large industries will be directly benefited from the SPX matchmaking.



### Gulf Organization for Industrial Consulting

### GCC Sub-Contracting & Partnership Exchange (GSPX)

P.O. Box 5114, Doha, Qatar.  
Phone +974 4485-8826,  
Fax: +974 4493-4369  
Email: [spx@goic.org.qa](mailto:spx@goic.org.qa)  
Web: [www.goic.org.qa](http://www.goic.org.qa)

## GSPX GCC Subcontracting and Partnership Exchange

SUPPLIER  
DATABASE

TENDER  
DATABASE

*a road map to promote Small & Medium Enterprises in GCC nation.*



*Industrial Matchmaking Centre*

## GSPX

The GSPX (GCC Subcontracting and Partnership eXchange) in the GCC is the Gulf Organization for Industrial Consulting initiative for industrial cooperation which has been in place since 2001, crowned by an agreement between GOIC & UNIDO in 2003 to apply the SPX mechanisms to small and medium industries in the GCC countries. By 2004 the SPX program at GOIC was operational through which GOIC had established country level SPX solutions.

### Benefits

- The GSPX will promote entrepreneurs to develop a strong, loyal and mutually rewarding partnership with Changing Business and the Global Challenge.
- Enhance the productivity, capacity building and competitiveness for large & Small & Medium Industries (SMIs)
- GSPX will create a base for Large, SMIs to strengthen their supply chain.
- Information obtained from the SPX Portal will help the clients to:
  - **Find** the subcontractors, manufacturers and tenders within GCC who can support the client's business
  - **Stay on top** with up-to-date tender information
  - **Targetpotential customers** for marketing products and services

*Subcontracting solution*

## GSPX portal

explore the strength of GCC manufacturing industries

The GSPX portal is an online, subscription-based information delivery tool. GOIC has developed an easily accessible business portal that seeks to make available to stakeholders and to the region a collection of accurate and updated data on industrial subcontracting and business tenders from specific sector of the region. Through the GSPX Portal user has access to the region's most comprehensive industrial database collected and analyzed by experts in the Data Management Unit of GOIC. This database is a valuable source of information that is indispensable to carry out matchmaking, participate in tenders and improve supply chain relationship.

## GCC Tender Database

*Largest database for Tenders in GCC*

bringing more business opportunities directly to your office desk

Online filtered tenders information system is a largest database of tenders based in Gulf region which is dedicated to bringing more business opportunities directly to your office desk. Subscribers are notified daily of tenders and leads relevant to their business requirements, either via email, facsimile or simply by accessing this website.

## GCC Supplier database

*Virtual meeting point for Buyers and Suppliers*

Comprehensive Industrial matchmaking Destination

Subcontractors search will serve as a virtual meeting point for main contractors and subcontractors, It can provide both parties with a comprehensive central database which matches the needs of the either parties and bring them together in a record time. Subscribers can search huge industrial manufacturing companies within GCC.

## Membership Registration

You can download the SPX membership registration form and send filled information. To learn more about the GSPX and GOIC, visit us at [www.goic.org.qa](http://www.goic.org.qa)

## Sectors Covered

Petrochemicals & Desalination sectors, Metalworking, Plastics and Rubber, Electrical and Electronics, Industrial services.